# LCRA

### **CREATING IMPACT**

#### 2016 annual report

Lakeland Community Redevelopment Agency

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### IMPACT:

During FY 2016, Lakeland Community Redevelopment Agency (CRA) worked with businesses, developers and property owners in the Dixieland, Downtown and Midtown redevelopment districts to build an even

better city. It was the year of ribbon-cuttings and lease-signings, following previous years of planning and design efforts. Staff arranged financing or managed 18 projects representing an investment of almost \$21 million dollars in the City's economy and supporting the creation of 239 jobs and 74 residential units. The CRA leveraged \$562,000 in incentives and staff time for a 37:1 return on investment.

The Agency labored on multiple fronts to enhance the economic attractiveness of our redevelopment districts, facilitate and encourage development by providing the help projects need at every stage of growth. It is our goal to address redevelopment and economic growth in the CRAs' 4,555 acres.

It has been one year since the consolidation of the three CRA Advisory Boards, to a single-purpose Community Redevelopment Advisory Board. Several initiatives and redevelopment projects are underway in the redevelopment areas that will continue to foster collaboration among entities with overlapping interests and goals. It is the collective energy of the Board that is helping the shared vision bear early fruit.

#### LAKELAND COMMUNITY REDEVELOPMENT AGENCY ADVISORY BOARD

Chairman Cory Petcoff, Dixieland
Co-Chairman Ben Mundy, Dixieland

Brian Goding, Dixieland

Zelda Abram, Downtown

Todd Baylis, Downtown

Cliff Wiley, Downtown

Dean Boring, Midtown

**Dr. Sylinda Fulse**, Midtown

Frank Lunsford, Midtown

Pastor Eddie Lake, At-Large

Commissioner **Jim Malless**, Mayoral Appointment

#### CITY OF LAKELAND STAFF

Tony Delgado

City Manager

**Brad Johnson** 

Deputy City Manager

Shawn Sherrouse

Assistant City Manager

Jim Studiale

Director of Community
Development

Celeste Deardorff

Assistant Director of Community Development

#### LAKELAND COMMUNITY REDEVELOPMENT AGENCY

**Howard Wiggs** 

Mayor

Commissioners

Jim Malless Bill Reed
Don Selvage Justin Troller
Phillip Walker Edie Yates

#### LAKELAND COMMUNITY REDEVELOPMENT AGENCY STAFF

Nicole Travis CRA Manager

Patricia Hendler CRA Project Manager



# COMMUNITY CONNECTIONS

#### COMMUNITY POLICING INNOVATION

The CRA formed a partnership with the Lakeland Police Department (LPD) that provides an additional layer of services for the three redevelopment districts. This partnership supplements the services currently being provided through LPD's Community Oriented Policing Section (COPS). The dedicated officers will be invaluable to the CRA's neighborhood stabilization efforts. The program provides assigned officers to the areas which results in a familiarity not otherwise achieved. CRA neighborhood business owners, residents, and staff now know who to call when the need arises. The officers have become part of the CRA team working to remove blight and enhance safety within all three areas.

#### **SWAN CITY CYCLES**

Swan City Cycles is a fast, easy, fun and affordable transportation option in our city. The CRA supported the implementation and installation of bike share stations in all three redevelopment districts. Zagster has been contracted to provide equipment and operational services for Swan City Cycles. The stations located in Downtown, Dixieland, and the Midtown Community Redevelopment Areas provide access to area colleges, neighborhood retail, and health services including Lakeland Regional Medical Center.





### LAKELAND'S ECONOMIC DEVELOPMENT AREAS

- **O** DOWNTOWN
- **O DIXIELAND**
- O MIDTOWN
- O CORE IMPROVEMENT AREA



#### 2016 **DOWNTOWN** financials

#### **REVENUES**

Tax Increment Revenues **\$1,053,015** 

102%

**Unappropriated Surplus** 

-\$76,069

-7%

Interest & Miscellaneous

\$52,473

5%

**TOTAL** \$1,029,419



#### **EXPENSES**

Operating **\$27,199** 

3%

Economic Development Incentives

\$52,973

5%

Contractual Service

\$84,572

8%

**Corridor Enhancements** 

\$47,839

5%

Property Management

\$14,608

1%

**Debt Service** 

\$802,228

78%

**TOTAL** \$1,029,419

# TAX INCREMENT REVENUE SOURCES

Polk County **\$555,899** 53%

City of Lakeland \$456,130

43%

\$40,986

4%

**TOTAL** \$1,053,015

### DOWNTOWN

#### NORTH LAKE MIRROR REDEVELOPMENT SITE

In summer 2015, Kimley Horn and Associates was hired to perform an evaluation of the market demand for residential development and density options for the 10 acres on the northeast edge of downtown, owned by the CRA. A Vision Book with objectives and development guidelines was created and used to issue a Request for Qualifications for developers. Three developers responded to the RFQ and the City Commission voted to begin negotiations with top ranked Tampa based development team, Framework Group.

#### NORAY

Nobay, the first new residential development proposed and approved for Downtown since 2005, had their ribbon cutting of the 55-unit development in September 2016. This project benefited from dedicated CRA staff that facilitated the acquisition, development agreement, permitting, construction and financial incentives.

The CRA responded to the loss of public parking created by the development of Nobay by designing and implementing a second expansion of the Oak Street Parking lot. The parking lot increased by 67 spaces, for a total of 155 parking spaces one block north of the Nobay development.

#### FEDERAL BUILDING

Although the Federal Building is not a CRA asset, staff facilitated the Request for Qualifications, selection process of Federal Building LLC developer, and the multi-agency approval to the adaptive reuse of the building. The CRA staff piloted the negotiation and approval of the long-term lease of the Federal Building. The lease was executed in August 2016.



#### **REVISION OF TIF PROGRAM**

When the Tax Increment Financing (TIF) Program was instituted to spur private investors to redevelop property in Downtown, it provided for a total reimbursement of the resultant increased property taxes in the first year and then decreased by 10% annually over a ten-year period. Some large developments negotiated individual agreements that reimbursed paid property taxes over a period of 20 years or until a certain target was reached. As private investment increased in Downtown and was less dependent on that level of incentive, the Advisory Board recognized that with a revision of the program. Reimbursement of increased property taxes due to redevelopment is now limited to a five-year period and fifty percent of the increased property tax amount. The program is now available in the Midtown district as well. A total of \$52,973 was reimbursed to developers in FY2016.

#### **TIF AWARDS**

was outgrowing their present location and found a vacant building to purchase within the same area. The new building at 933 E. Lemon was previously used as a health club and had to undergo a massive renovation to be used by this high tech company. The TIF program helped make the project financially feasible. Another multi-million-dollar investment made in a long vacant Downtown building on Munn Park, 212 E. Main Street by Marco Franca also utilized the TIF incentive. Posto 9, a Brazilian Gastro-Pub is a welcome addition to the Downtown dining scene and the TIF award helped make the redevelopment feasible.





#### 2016 **DIXIELAND** financials

#### **REVENUES**

Tax Increment Revenues **\$190,888** 

95%

Unappropriated Surplus

-\$29,402

-14%

Interest & Miscellaneous

\$38,862

19%

**TOTAL** \$200,348

#### **EXPENSES**

Operating **\$144,743** 

770/

72%

Economic Development Incentives

\$49,657

25%

**Corridor Enhancements** 

\$5,948

3%

**TOTAL** \$200,348



#### TAX INCREMENT REVENUE SOURCES

Polk County **\$100,766** 

53%

City of Lakeland

\$82,681

43%

LAMTD

\$7,441

4%

**TOTAL** \$190,888



### DIXIELAND

#### **INCENTIVES**

The relatively small investments in the Dixieland CRA continue to reap huge returns for the district. The incentive programs in the redevelopment toolbox are historically leveraging private investments made in commercial properties at approximately \$2.50 for every dollar invested by the CRA. We are continuing to see exterior improvements and real estate transactions occur along the corridor without CRA incentives.

#### COB & PEN

Cob & Pen, located within the relocated Tudor house, is a welcomed addition to the corridor. It has become a regular place for people to socialize, enjoy craft beers and boutique wines.

#### DIXIELAND POST OFFICE

The iconic Dixieland Post Office located at 1053 S Florida has completed their exterior renovations with a new roof canopy, paint and the postal service logo impressed in the new stucco. The Post Office has been in the same location for more than 52 years.

#### SOUTH FLORIDA AVENUE

The journey to improve the vibrancy of the South Florida Avenue corridor through Dixieland and Downtown and to strengthen the connectivity between area businesses and adjacent neighborhoods continues. The Central Florida Planning Council and the Treasure Coast Planning Council were hired by the Department of Transportation to complete a transportation and land use study that will quantify the impacts of various roadway improvements. A day-long public charrette was held at the United Methodist Church were over 75 participants came together to highlight the challenges that they cared about the most.

A design studio was established in the Waller Center for a week. The design team immersed themselves into the experience of South Florida Avenue, while engaging approximately 20 residents, business owners and other stakeholders a day to establish a long-term vision for the corridor.

We continue to be optimistic about the future of this district and the challenges South Florida Avenue presents.





#### 2016MIDTOWNfinancials

#### **REVENUES**

Tax Increment Revenues \$2,302,609

Rental Income \$12,774

1%

Unappropriated Surplus **-\$309,521** 

-12%

Interest & Miscellaneous \$538,637

21%

**TOTAL** \$2,544,499



#### **EXPENSES**

Operating **\$177,619** 7%

Economic Development Incentives

\$459,605

18%

**Corridor Enhancements** 

NW **\$95,718** 4%

NE **\$1,532,361** 60%

Neighborhoods

NW **\$118,098** 5% NE **\$111,693** 4%

Property Management

\$38,760

2%

Mixed Use Activity Centers

\$10,645

.4%

**TOTAL** \$2,544,499



#### TAX INCREMENT REVENUE SOURCES

Polk County **\$1,214,979** 

53%

City of Lakeland

\$996,922

43%

LAMTD

\$90,708

4%

**TOTAL** \$2,302,609

## MIDTOWN

#### MASS MARKET

In 2016 all the pieces of the Mass Market project came together and formed a cohesive redevelopment project for this previously underutilized and blighted block. Leases were signed for Your Pro Kitchen, a commercial kitchen, the first of its kind in Lakeland; Haus 820, an event space which can accommodate up to 500 seated guests; Arti/fact, art studios and art gallery; and Neighbors of Lakeland, manager of the 12-unit Market Loft apartments.

Final design for the buildings and campus were completed by architect Jon Kirk of KCMH Architects. A Request for Proposals for the construction of the project was issued and awarded to Strickland Construction. Lastly, the CRA Advisory Board voted to partner with the Lakeland Christian School RISE program for the development and maintenance of an urban farm as a part of their program. Completion of all components are anticipated for mid-2017

#### 801 N. MASSACHUSETTS AVENUE

801 N. Massachusetts Avenue another long time vacant building on the corridor came available for purchase and the CRA stepped in to purchase the building and continue the redevelopment trend on the corridor.

#### LINCOLN SQUARE

The 5-acre site that was previously home to 120 functionally obsolescent apartments was zoned for multifamily in the middle of a single family residential community. In 2016, the property was rezoned for single family residential development and prototype house designs were completed. The marketing to citizens searching for affordable housing is underway.





#### **NEW INCENTIVE PROGRAMS**

#### **Food Related Services**

Matching grant for food service related improvements

#### **Job Creation**

Available for 5 or more newly created jobs in the E. Main Street Design District

#### **TIF Program**

Now offered in Midtown CRA

#### **Down Payment Assistance**

Up to 20% down payment on homestead property

#### Fix-It Up

\$5,000 grant to add curb appeal for homestead properties

#### **Infill Adaptive Reuse Program**

Matching grant for new construction or system upgrades for the adaptive reuse of a property

#### EAST MAIN STREET DESIGN DISTRICT

Staff began the implementation of the East Main Street study that was completed by Tindale Oliver last year. Several incentives were created particularly for this newly established sub-district: Job Creation Incentive, Food Related Matching Grant, Infill and Adaptive Reuse Program.

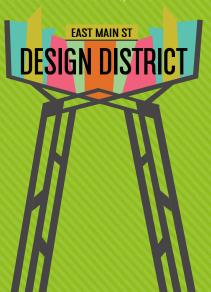
The Job Creation Incentive Grant had its first taker with Colorado Boxed Beef who proposed to move their headquarters from Auburndale to a vacant industrial complex within the district. They qualified for and were awarded the incentive for 210 new jobs in the East Main District.

#### **DESIGN AND FAÇADE IMPROVEMENT INCENTIVES AWARDED**

618 N. Massachusetts Avenue

311 E. Parker Street

1645 Lakeland Hills Boulevard





## WILLIAMS

In June 2016, the Lakeland City Commission repealed and dissolved the Williams Community Redevelopment Area (CRA), including the Williams CRA Trust Fund. This action was due to a finding that the proposed new interchange on Interstate 4, which the CRA was created to fund, is no longer needed. The proposed additional I-4 interchange has been eliminated from the Polk County Long Range Transportation Plan and the City's comprehensive plan. In the coming year, Lakeland will refund each taxing authority their portion of contributed funds and any accrued interest.

#### 2016WILLIAMSfinancials

#### **REVENUES**

Tax Increment Revenues \$15,398

70%

Interest & Miscellaneous \$6.903

70,503

30%

**TOTAL** \$22,301

### TAX INCREMENT REVENUE SOURCES

Polk County

\$8,458

55%

City of Lakeland

\$6,940

45%

**TOTAL** \$15.398







#### **City Commission**

1st and 3rd Mondays / 9:00 AM / City Commission Chambers

#### **Planning and Zoning Board**

3rd Tuesday / 8:30 AM / City Commission Chambers

#### **Zoning Board of Adjustments and Appeals**

1st Tuesday / 9:00 AM / City Commission Chambers

#### **Historic Preservation Board**

4th Thursday / 7:30 AM / Building Inspection Conference Room

#### **Lakeland Downtown Development Authority**

3rd Thursday / 8:00 AM / City Commission Conference Room

#### **CRA Advisory Board**

1st Thursday / 3:00 PM / City Commission Conference Room



City of Lakeland • 228 South Massachusetts Avenue • Lakeland, Florida 33801 • lakelandcra.net • 863.834.6011

