

# LAKELAND COMMUNITY REDEVELOPMENT AGENCY

a great story unfolds

# **INTRODUCTION**

A great story unfolds on the pages that follow. It is a story about growth, impact, value and values.

In Fiscal Year 2014, the Lakeland Community Redevelopment Agency (LCRA) concentrated on *ReEnergizing* and engaging neighborhoods, businesses and property owners through partnerships and community collaboration that was broadly inclusive, transparent and interactive. To do this, the LCRA staff worked closely with the Advisory Boards, developers, property owners and stakeholders to coordinate projects that impacted the three districts and spurred catalytic redevelopment. As the market continues to trend in a positive direction, the LCRA will continue to focus on our core mission to stabilize neighborhoods, redevelop commercial areas and increase the tax base.

This annual report includes a complete financial statement of the LCRA's revenues and expenses, amount of tax increment funds collected and highlights of some of the LCRA activities for the year.

We are always open to new ideas and ways of sharing information about the Lakeland Community Redevelopment Agency with the public so don't hesitate to lob in suggestions by email (lcra@lakelandgov.net), phone (863-834-6011), or Twitter (@DixieCRA).

# **CITY OF LAKELAND STAFF**

**Douglas B. Thomas** 

City Manager

Tony Delgado

Deputy City Manager

**Brad Johnson** 

Assistant City Manager

**Jim Studiale** 

**Director of Community Development** 

**Steve Bissonnette** 

**Assistant Director of Community Development** 

**Jason Willey** 

**Economic Development Coordinator** 

# LAKELAND COMMUNITY REDEVELOPMENT AGENCY

Mayor Howard Wiggs

Commissioner Jim Malless

**Commissioner Keith Merritt** 

Commissioner Don Selvage

Commissioner Justin Troller

Commissioner Phillip Walker

Commissioner Edie Yates

# LAKELAND COMMUNITY REDEVELOPMENT AGENCY ADMINISTRATIVE STAFF

Steve Bissonnette
Interim CRA Manager

Patricia Hendler CRA Project Manager

Nicole Travis
CRA Project Manager







# LAKE HOLLINGSWORTH HOLLINGSWORTH ROAD INGRAHAM AVE. LAKE SUCCESS AVE. 37

# LAKELAND'S ECONOMIC DEVELOPMENT AREAS

- **O** DOWNTOWN CRA
- **O DIXIELAND CRA**
- MID TOWN CRA
- **WILLIAMS CRA**
- **O** ENTERPRISE ZONE
- **CORE IMPROVEMENT AREA**



# FINANCIAIS

# **REVENUES**

Tax Increment Revenues \$974,787

**Unappropriated Surplus** \$252,615

Interest & Miscellaneous \$63,378

> Transfer from Public \$125,000

> > **TOTAL**

69%

18%

4%

\$1,415,780

# **EXPENSES**

Economic Development \$49,762

> **Operating** \$5,508

**Contractual Services** \$180,850

**Corridor Enhancements** \$8,748

Property Management \$15,912

> **Debt Service** \$1,155,000

TOTAL

# TAX INCREMENT **REVENUE SOURCES**

Polk County \$514,685

City of Lakeland \$349,624

\$73,000

\$37,478

TOTAL

53%

36%

7%

4%

\$974,787

### Macon Tomlinson

Tomlinson Construction, LLC

### **Todd Baylis**

Qgiv, Inc. Cipher Integrations, Inc.

## Fric Belvin

Linksters Taproom

### **Greg Sanoba**

The Sanoba Law Firm

## **Brandon Eady**

3.5%

0.4%

13%

0.6%

81.5%

\$1,415,780

1%

### Sara Olson

American Red Cross

### **Grant Miller** Keller Williams Realty

**Christopher McArthur** Black & Brew Coffee House & Bistro

Commissioner Don Selvage City of Lakeland

Julie Townsend



### **QUIET ZONE**

The Quiet Zone that silenced train horns as they traveled through Downtown Lakeland took effect June 7, 2014, bringing a welcome respite from the deafening horns to Downtown businesses, residents, and guests. CRA and Community Development worked in tandem since 2008 to apply for and achieve Quiet Zone status for the Downtown Core area. CSX installed double width crossing gates at Missouri, Florida, Tennessee, Kentucky, and Massachusetts Avenues RR crossings and the RR crossing at New York Avenue was permanently closed to vehicle traffic in order to qualify for the Quiet Zone status.

# **BAY STREET REDEVELOPMENT**

In March of 2014 a Request for Proposals was issued through the City of Lakeland Purchasing Department soliciting proposals for the redevelopment of 1.2 acres of City owned land at Bay Street/Tennessee and Kentucky Avenues. The RFP asked for proposals to be in keeping with the scale of the Downtown Core and include residential with a commercial/retail component. Three development teams responded with proposals, and the Selection Committee and Downtown CRA Advisory Board recommended that the project be awarded to Broadway Real Estate Services whose proposal was for a three story, 70+ unit residential building with 12,000+SF of commercial/retail space. The City Commission approved the award on May 19th and on July 24th an Acquisition and Redevelopment Agreement between the City of Lakeland and Broadway was executed. The project ground-breaking is expected to take place in mid-2015 and will be the first new major residential construction Downtown since The Lofts were completed in 2007.

## TIF AWARDS

TIF funding, an incentive program of the Downtown CRA, was awarded to three developers who began major redevelopment projects in FY 2014. The three projects include the redevelopment of a former industrial building on the north shore of Lake Mirror to a brewery/restaurant, Lakeland Brewing Co., at 640 E. Main; renovation of a Class "A" office building, the CPS Financial Building at 205 E. Orange; and the rehabilitation of an historic building at 230 N. Kentucky into a mixed use retail/banquet hall/residence. These are the first qualified redevelopment projects to come before the Downtown CRA to request TIF awards since 2009. All three projects are expected to be complete in 2015. The total estimated investment in the three projects is \$4,348,000.





# ZU14 FINANCIALS

# **REVENUES**

Tax Increment Revenues \$169,426

Unappropriated Surplus \$97,219

Interest & Miscellaneous \$51,412

**TOTAL** 

53%

31%

16%

\$318,057

# **EXPENSES**

Operating **\$118,303** 

Economic Development Incentives \$50,875

Corridor Enhancements \$148,879

**TOTAL** 

37%

16%

47%

\$318,057

# TAX INCREMENT REVENUE SOURCES

Polk County **\$96,698** 

City of Lakeland \$65,687

LAMTD **\$7,041** 

TOTAL

57%

39%

4%

\$169,426

# **DIXIELAND**

community redevelopment area advisory board

Cory Petcoff
Baron Realty

Lauren Respass Southside Cleaners-Launderers **Brian Goding** Hillcrest Coffee

Mary Smith
Dixieland
Neighborhood Association

Jim Steinbauer South Lake Morton Neighborhood Association Tom Waller
The Waller Group

Kristin LaMonte 360 Unlimited

# **CAPITAL IMPROVEMENT ALLEY PROGRAM**

In 2010, a capital improvement program was launched to improve one of the distinct physical characteristics of Dixieland, its system of alleyways. During the development of this commercial district, these alleys were used primarily for service and deliveries. However, as time has gone on and the nature of South Florida Avenue changed, all activities, including garbage collection, deliveries and customer and resident parking, are occurring off of the alley. The improvements focused on maneuverability and access, aesthetic uniformity and ease of maintenance. By the end of FY 2014, eleven alleys have been improved with decorative brick work, flat concrete curbing to define the edges of the alley, removal of utility poles and replacement of fences. Additionally, dumpster pads were installed to address resident complaints about garbage in the alleys.

# DIXIELAND COMMUNITY REDEVELOPMENT AREA PLAN UPDATE

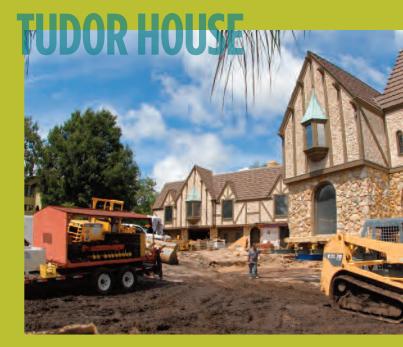
The Dixieland Commercial Corridor Redevelopment Plan is a road map that addresses the unique needs of the Dixieland Community Redevelopment Area (CRA). The plan, which was adopted in 2001, includes the overall goals for redevelopment, as well as identifying the types of projects planned for the area. Some of the projects identified in the plan include: streetscape and roadway improvements, building renovations through Façade Improvement Programs, new infill development and creating identifiable gateways into the district.

As a result of economic changes and progress made with the implementation of goals identified in the 2001 plan, it was time to address the changing conditions in an updated redevelopment plan. The success of any redevelopment plan depends heavily on existing market conditions and future improvement in those conditions through coordinated and planned public and private investment.

# **TUDOR HOUSE**

An original 1920's Tudor house located on Lake Hollingsworth garnered a lot of attention when the home was slated for demolition.

Word spread throughout social media, raising concerns and lamentations over plans to destroy the house that originally was located in another part of town and moved in 1927 to the present site. In September 2014, a portion of the original-style Tudor home was relocated to a corner lot in Dixieland.







# **IANCIALS**

# **REVENUES**

Tax Increment Revenues \$1,480,371

Unappropriated Surplus -\$1,232,117

Interest & Miscellaneous \$521,781

> Rental Income \$105,037

Surplus Land Sales \$828,123

**Grant Funding** 

\$103,770

**TOTAL** 

**EXPENSES** 

**Enhancements** 

**Economic Development** Incentives

\$620,300

34%

11%

5%

20%

2%

12%

10%

5%

1%

Corridor Northwest \$199,595

Northeast \$83,978

**Neighborhoods** Northwest \$366,630

> Northeast \$34,362

**Operating** \$213,528

**Property Management** \$184.909

> **Contractual Services** \$85,128

> > Mixed Use **Activity Centers**

> > > **TOTAL**

\$18,535

**TAX INCREMENT REVENUE SOURCES** 

> **Polk County** \$839,569

City of Lakeland \$577,822

> LAMTD \$62,980

**TOTAL** 

57% 39%

4%

\$1,480,371

**Earl Johnson** Watson Clinic, LLP

\$1,806,965

82%

-68%

29%

6%

45%

6%

**Dean Boring Boring Business Systems**  **Deborah Beall Boynton Beall Insurance** 

Tim Mitchell Parker Street Ministries **Ryan Reis Keiser University** 

\$1,806,965

**Yadira Holmes** Lakeland Regional Medical Center

Commissioner **Phillip Walker** City of Lakeland



The Lake Beulah Trail is the most recent segment of the Lake-to-Lake Bikeway Network to be completed, serving as a hub to the area's sidewalk and trail network. The trail now provides not only enhanced safety for area students but also improved bicycle, pedestrian and transit amenities for residents. The total project construction cost was \$568,000, primarily funded through the Polk Transportation Planning Organization and the Florida Department of Transportation. The Mid-Town Advisory Board of the Lakeland CRA provided an \$80,000 match for the design phase of this project.

# **LINCOLN SQUARE APARTMENTS**

The Mid Town CRA finished abatement and demolition of the 120 unit Lincoln Square Apartment Complex in December 2013. Throughout the three year process of purchase, tenant relocation, abatement and demolition, the question most often expressed to CRA staff was, "What's next?" for the five acre site which sits on the border of the Paul A. Diggs and Webster Park neighborhoods. The Blackmon-Roberts Group, Inc., a local consulting company with close ties to these neighborhoods, was engaged in 2014 by the CRA to gather input from area leaders, residents, institutional stakeholders, and business owners as to what the neighborhood needed and/or wanted that could feasibly be provided on this site. The Blackmon-Roberts Group provided the CRA with their report in September of 2014. Redevelopment of the site as affordable housing was the most widely supported proposal and will be the focus of efforts in the coming fiscal year.

# **EAST MAIN STREET SMALL AREA STUDY**

The Mid Town CRA Redevelopment Plan identifies five Mixed-Use Activity Centers. The North Ingraham Activity Center includes the industrial area bounded by East Main Street, Memorial Boulevard, Lake Avenue, and Fern Road which is identified as the East Main Street District. In 2014, the CRA engaged Tindale Oliver & Associates to create a strategic action plan for the East Main Street District which will encourage redevelopment that strengthens the employment base and identify economic development incentives and initiatives which will increase private sector investment in the area. The report and recommendations will be delivered in 2015.

# **SALE OF IOWA AND MORGAN APARTMENT COMPLEXES**

The Mid Town CRA purchased 927 lowa Avenue and 519-525 Morgan Avenue apartment complexes in 2005 in an effort to assist the Downtown CRA as they assembled properties south of the In-Town Bypass. Through the years these properties were managed by a third party and continued to be a financial drain on the CRA due to high vacancy rates and constant repairs. In 2013, the Mid Town Advisory Board asked staff to make a concerted effort to sell the properties. In the spring of 2014, a responsible buyer who had an extensive resume for providing safe, clean, affordable housing in Polk County and came recommended by the Lakeland Housing Authority made an acceptable proposal for the purchase of the properties. The CRA closed the transaction on May 30. The new property owners have increased the occupancy and purchased contiguous properties in an effort to improve housing options in the immediate neighborhood.





# **WILLIAMS CRA**

In the 2005-07 period lands were formally donated for a university campus a portion of which are located in the Williams CRA. The campus development plan had changed somewhat over the last few years due to changes in focus and decisions by state education and legislative leaders. In 2014, the Florida Polytechnic University campus formally opened to accept its first class of students; the campus includes an academic building, residence hall, admissions center, wellness center and support facilities building. While a public university is not subject to local taxation or the CRA tax increment, it is expected to spur associated development within the surrounding area including much of the CRA. The Williams Acquisition and Holding Co. owns surrounding lands to the west and south of the campus while others own the remaining properties in the CRA. In 2014, the Williams Co. submitted a new land use and development plan for their Development of Regional Impact which includes a portion of the CRA; this new development plan will assist in re-orienting and maximizing synergies with the revised campus development for Florida Polytechnic University. Williams has been in close coordination with FPU and is poised to develop multi-family housing that should assist the university in housing additional students being recruited for the coming college year (fall 2015). The Rockefeller group also owns some property within the CRA and has extended their concurrency and site plan approvals to better position their warehouse industrial project as the economic recovery progresses.



Tax Increment Revenues \$13,891

TOTAL

100%

\$13,891

# TAX INCREMENT REVENUE SOURCES

Polk County \$8,272

City of Lakeland \$5,619

TOTAL

60%

40%

\$13,891





# **GROWING AND INVESTING IN LAKELAND**

Lakeland's Enterprise Zone is designed to promote and accelerate economic development, housing and general public and private improvements for residents and businesses within the zone. Encouraging capital investments, the Enterprise Zone will help to achieve a sustainable and diverse local economy with greater economic opportunities. Since receiving the Enterprise Zone designation in 2006, Lakeland has processed over 100 incentive applications and provided approximately \$325,000 in sale tax refunds to qualified businesses and property owners. Though these numbers are not as substantial in volume as the typical incentives provided for qualified target industry businesses, the assistance is meaningful as it is often geared towards small and growing businesses within the core of our central city.

On December 31, 2015 the Florida Enterprise Zone Program is scheduled to sunset. This valuable program and its incentives are an important tool used to attract new businesses while promoting our existing ones. With Polk County's Legislative Delegation joining many other Cities and Counties supporting this incentive we look forward to the reinstatement of the Florida Enterprise Zone Program for an additional 10 years.



Enterprise Zone Business Equipment Incentives were processed in the amount of

\$42.770





# MEETING TIMES AND LOCATIONS

# **City Commission**

1st and 3rd Mondays / 9:00 AM / City Commission Chambers

# **Planning and Zoning Board**

3rd Tuesday / 8:30 AM / City Commission Chambers

# **Zoning Board of Adjustments and Appeals**

1st Tuesday / 9:00 AM / City Commission Chambers

# **Historic Preservation Board**

4th Thursday / 7:30 AM / Building Inspection Conference Room

# **Lakeland Downtown Development Authority**

3rd Thursday / 8:00 AM / City Commission Conference Room

# **Downtown CRA Advisory Board**

1st Thursday / 8:00 AM / City Commission Conference Room

# **Dixieland CRA Advisory Board**

3rd Tuesday (Even Months) / 4:00 PM / City Commission Conference Room

# **Mid Town CRA Advisory Board**

1st Thursday / 3:00 PM / City Commission Conference Room

# **Enterprise Zone**

Meetings as called

Photo credit: Tom Hagerty



# Lakeland CRA

City of Lakeland • 228 South Massachusetts Avenue • Lakeland, Florida 33801 www.lakelandcra.net • 863.834.6011